IBFD Government Services
Consulting, Training and Development for Governments and Revenue Authorities Worldwide

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IBFD Government Services

IBFD provides confidential and impartial consultancy to ministries of finance and tax administrations.

About our government consultancy services
IBFD supports governments and tax administrations around the world with technical assistance for their tax reform process. We apply our deep understanding of tax issues and knowledge of the cultural context of our clients, to successfully achieve their organizational goals.

How we work
Our expertise covers a wide range of policy, legislative and administrative issues. Therefore we are able to assist in:

- Developing and reforming tax policy
- Drafting of primary and secondary legislation
- Developing workable organizational structures
- Training and strengthening capacity of tax authorities

Developing tax policy
- Researching and proposing different tax scenarios and their impact on the economy
- Developing tax policy frameworks in accordance with good governance
- Bringing tax reforms in line with international trends

Drafting legislation
- Adjusting legislation to international standards
- Analysis of the strengths and weaknesses of the tax laws and testing their implementation
- Bringing tax measures in line with domestic legal acts

Capacity building
- Developing institutional settings
- Developing workable organizational structures
- Assisting in the reorganization of processes in order to enhance efficiency and effectiveness

Training of staff
- Providing courses, tailor-made to the needs of the clients
- Face-to-face, online and hybrid tax training
- Organizing study visits for various ministries and revenue administrations

Advantages of using IBFD’s Government Consultancy Services
Global expertise: As the world’s foremost authority on cross-border taxation, IBFD has access to a wealth of resources on international trends, practices and leading concepts.

Tailored approach: Each project is exclusively tailored to clients’ requirements and their specific and unique needs, working methods and cultural context.

Independent: IBFD is an independent, not-for-profit organization and not engaged in private sector advisory work, so conflicts of interest with private parties are avoided.

Sustainable: We advocate local and/or regional ownership and are devoted to a full transfer of know-how.
Our approach

IBFD has a demand-driven approach; carefully mapping the needs of our clients forms a starting point for implementation of our assignments. The knowledge of our staff is supported by an extensive collection of in-house databases that cover the tax and investment systems worldwide, as well as by our Library and Information Centre, which is acknowledged to be the largest tax library in the world.

We put together project teams with the competences, skills and experience necessary to carry out the project as effectively as possible. The project team can also draw on the experience of a worldwide network of correspondents and freelance experts, whose expertise covers all areas of taxation. Tailor-made training can be offered at the IBFD premises or at the client’s location.

In order to thematically cover issues outside the field of international taxation, we partner with other research institutes, public organizations and training institutions. However, all assignments are fully managed and coordinated by the IBFD staff and a dedicated contact person. This ensures the quality, continuity and confidentiality of implementation and follow-up.

Recent activities

**Tax Policy Analysis**
Assessment or analysis of policies and tax laws, policy setting, legal framework and investment incentives/conclusions and recommendations for improvement.
- Petroleum Tax system related to the exploration and production facilities
- Survey study to identify the needs and challenges faced by developing countries when implementing the OECD Base Erosion and Profit Shifting (BEPS) package
- Spillover analysis of possible effects of tax systems on developing economies

**Tax Treaties – policy, negotiations, administration**
Technical assistance and capacity strengthening training addressed to the staff of the Ministry of Finance, tax administration and other relevant public institutions.
- National tax policy analysis of DTAs
- Review/drafting policy framework for DTAs
- Analysis/review existing DTA model
- Preparing (re)negotiation strategy for (existing) DTAs
- Mock negotiation and renegotiation of DTAs
- Training staff on application of DTAs
- Training staff on international aspects of taxation

**Extractive Industry**
Training and capacity strengthening addressed to Large Taxpayers Units and other relevant staff regarding international tax issues related to mining activities and extractive industry.
- International resource tax issues – producer perspective
- Analysis of (other) countries’ systems
- National policy considerations
- Consultation with stakeholders and influence of lobby groups and implementation of new legislation
- Relation with other (tax) laws
- Ex-post evaluation of extraction tax
- Transfer pricing
- Characterization of income
- Permanent Establishments

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Capacity Building
Capacity building seminars and workshops addressed to the staff of the revenue authorities regarding international taxation in context of respective national legal frameworks and international tax planning techniques.

- Kenya, Rwanda, Tanzania, Ethiopia, Botswana, Zambia, Zimbabwe, Liberia, Malawi, Uganda, Nigeria
- Indonesia, India, Bangladesh, Philippines, Singapore, Pakistan, Sri Lanka, Malaysia
- Kuwait, Jordan, Saudi Arabia, Oman

General Overview

Impact on Tax Policy
Stakeholders
- MNE's
- SME's
- Stakeholders
- MNE's
- SME's
- Tax advisory
- Investors
- Individual taxpayers
- Minister of Finance
- Treasury
- Supervisory agencies
- Parliament
- NGO’s
- Media
- Labour unions
- Judiciary
- Others

International organizations: IMF/OECD/EU/UN/WB/IDB /ADB, etc
International agenda:
- BEPS
- Transparency
- Fair tax
- DRM
- Etc.

Ministry of Finance
Revenue authority

Match or mismatch?

Needs analyses
Stakeholder interviews
Integrated vision
Assessment
Project proposal